

# MANUFACTURING

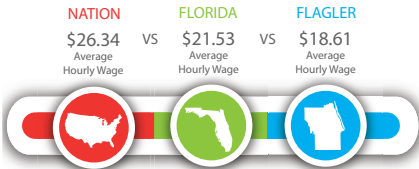
## THE FLAGLER COUNTY COMPETITIVE EDGE

Companies that locate in Flagler County can control their costs, reduce their tax burden, and plan their growth in a stable environment. We offer personal attention, a lower cost of operation, and the benefit of a skilled workforce to support your growth. Here, you and your employees can enjoy the perfect work/life balance.

Flagler County is a beautiful coastal community located in the strongest economic corridor in Florida. Situated along the eastern border of the State, we are the northeastern tip of the Florida High Tech Corridor, the southernmost edge of the JaxUSA, Northeast Florida Regional Economic Development Partnership, and the eastern-most border of the Orlando-Deltona-Daytona Combined Statistical Area. All paths meet in Flagler County.

**BUSINESS CONCIERGE SERVICES:** We understand the intricacies of business, as such, our level of assistance and attention to detail is unparalleled. Our relationship with local business is accelerating the growth and diversity of industry in our community. Streamlined processes, employee recruitment, and business forums maximize productivity and increase the bottom-line.

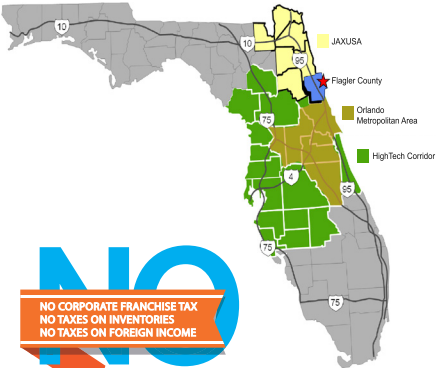
**BUSINESS RETENTION AND EXPANSION PROGRAM (BR&E):** Our partnership with you is a long-term investment. A vibrant economy depends on the well-being and growth of local business. Therefore, our BR&E program creates partnerships between business, government and local decision-makers to identify and address industry-related issues, concerns and opportunities. Your success is our goal.



**COST-EFFECTIVE TAX & WAGE STRUCTURE:** Florida is ranked as a top business location by site selectors, offering affordable land, labor and capital. Flagler County is an extremely competitive location within the State of Florida, providing an environment where the cost of doing business is even more advantageous.

COMPARATIVE COSTS FOR COMPANIES IN FLORIDA VS. OTHER STATES	FLORIDA	CONNECTICUT	NEW YORK	NEW JERSEY
PERSONAL INCOME TAX RATE (HIGHEST)	NONE	6.99%	8.82%	8.97%
CORPORATE INCOME TAX OR GROSS RECEIPTS TAX RATE (HIGHEST)	5.50%	9.00%	6.50%	9.00%
STATE BUSINESS TAX CLIMATE RANKING	4	43	49	50
PRIVATE SECTOR UNION MEMBERSHIP	6.60%	7.50%	15.90%	8.90%
PER CAPITA PERSONAL INCOME	\$46,858	\$68,704	\$58,670	\$54,949

Sources: TaxFoundation.org, bea.gov, bls.gov



**CREATIVE INCENTIVE PROGRAMS:** We are aggressively seeking to expand the local economy and offer competitive, customized, performance-based incentive programs.

**TALENT PIPELINE:** A reliable skilled workforce is critical for expanding or relocating businesses. Currently, there are 19,257 skilled qualified manufacturing professionals within the local MSA. This allows your company to draw from an experienced workforce as well as recent graduated from local technical colleges and programs such as Flagler Technical Institute (FTI) and Daytona State College (DSC) which both offer manufacturing certification programs.

**SKILLED WORKFORCE & TRAINING:** Flagler County offers a number of incentive programs designed to provide customized workforce assistance and training to include On-the-Job Training Cash Reimbursement and Employee Recruitment Services through CareerSource Flagler/Volusia. Additionally, DSC staff can create a customized course curriculum to fit your company's requirements.

**PROXIMITY TO INNOVATION :** Flagler is the northernmost tip of Florida's High Tech Corridor, a regional economic development initiative whose mission is to grow the tech industry and innovation in the region through research, workforce and marketing partnerships. This provides an established research pipeline and partner. Our technology-rich region is drawn together by its three research universities.

**RELIABLE POWER:** Florida Power and Light (FPL) is the most reliable and cost effective electric utility in Florida and is recognized as having the best comprehensive reliability performance in the nation. It currently serves many mission critical facilities offering absolute redundancies and provides 100% reliability to those customers.

TECO natural gas supplier services Flagler County through their local distribution system and offers the most reliable and reasonable rates in Florida.

SOC Code	Description	MSA	Florida	National
11-1021	General and Operations Managers	\$34.90	\$47.30	\$48.27
41-4012	Sales Representatives, wholesale and manufacturing, except technical and scientific products	\$19.36	\$22.92	\$27.39
43-1011	First-Line Supervisors of Office and Administrative Support Workers	\$22.13	\$24.68	\$26.47
43-3031	Bookkeeping, accounting and auditing clerks	\$15.97	\$17.58	\$18.87
43-4051	Customer service representatives	\$13.31	\$14.34	\$15.81
43-5071	Shipping, receiving and traffic clerks	\$13.34	\$14.25	\$15.29
43-5081	Stock, clerks and order fillers	\$11.10	\$11.42	\$11.77
43-9061	Office clerks and order fillers	\$11.02	\$13.75	\$15.14
51-1011	First-line supervisors managers of production and operating workers	\$25.95	\$26.45	\$28.31
51-2041	Structural metal fabricators and fitters	\$18.60	\$17.66	\$18.49
51-2098	Assemblers and fabricators, all other team assemblers	\$14.10	\$13.49	\$14.75
51-4121	Welders, cutters, solderers and brazers	\$14.52	\$17.46	\$19.35
51-9121	Coating, painting and spraying machine setters, operators, and tenders	\$11.80	\$15.23	\$16.26
51-9198	Helpers-Production workers	\$10.53	\$11.36	\$12.54
53-7062	Laborers and freight, stock, and material movers, hand	\$11.33	\$12.03	\$13.00
53-7064	Packers and packagers, hand	\$9.52	\$9.78	\$11.27

National Wages Source: <http://www.bls.gov/ocs/stables>, May 2017 data.



FLAGLER COUNTY OFFERS DOUBLE THE JOB CREATION INCENTIVES



**FIBER OPTICS INTERNET REDUNDANCY & SECURITY:** Consistent reliability, higher speeds and dedicated bandwidth give Flagler County businesses a distinct technological advantage.

**COMMUTER ACCESSIBILITY:** Company officers and employees will benefit from the ease of access to major highways, the local executive airport and nearby international airports. Our newly renovated Executive Airport provides both a 5,000 and 5,500 foot runway, a 3,000 ft water runway, two heliports and an industrial park. International airports include Daytona International, Jacksonville and Orlando International Airports, all with convenient national and international flights.

**QUALITY OF LIFE :** Flagler County offers easy access to all of the metropolitan advantages without the typical day-to-day urban headaches. Every community promises a great quality of life; we deliver.



HIGHEST REGIONAL % GROWTH OF MILLENIAL & GEN. Z POPULATION 14.4%